

2010 Annual Report



*Inspiring Personal Independence*



*An Aging and Disability Resource Center and Partner Agency of United Way of Southeast Alaska*

Information and Referral · Advocacy · Peer Support · Independent Living Skills Training  
De-Institutionalization · Outdoor Recreation and Community Access (ORCA)

[www.sailinc.org](http://www.sailinc.org)



We are excited to share our **2010 Annual Report** with you and we want to take this opportunity to **thank you** for your contribution to our success. Last year SAIL helped nearly 1200 elders and people with disabilities live more independently in Southeast Alaska. We could not have done it without you! We hope you enjoy this year's report and feel good about the work that is being done to accomplish our mission: **Inspiring Personal Independence!**

Please take a moment to share in our successes by reading through this annual report. As you will see, we feel so fortunate to have had an incredible year and the opportunity to work and collaborate with truly amazing, caring and generous community partners like you from all walks of life—consumers, families, volunteers, partner agencies, individual and business donors, schools, government, and private foundations.

One of the many accomplishments this year was the production of a training video, featuring the Reverend Doctor Michael J. Oleksa, *Communicating Across Cultures*. This video was one component of Culturally Appropriate Recreation to Employment (CARE), a collaborative project with the Central Council of Tlingit & Haida Indian Tribes of Alaska made possible through a grant from the Department of Education, Rehabilitation Services Administration.

Thank you for your support!

Joan O'Keefe, Executive Director

## Board of Directors

- |  |   |
|--|---|
| ➤ <i>Robert Purvis, President</i><br><i>Sitka</i>        | ➤ <i>Jeff Irwin</i><br><i>Gustavus</i>  |
| ➤ <i>Gale Vandor, Vice President</i><br><i>Juneau</i>    | ➤ <i>Mary Gregg</i><br><i>Ketchikan</i> |
| ➤ <i>Suzanne Williams, Secretary</i><br><i>Ketchikan</i> | ➤ <i>Samuel Wright</i><br><i>Hoonah</i> |
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| ➤ <i>Elena Rath</i><br><i>Ketchikan</i>                  |   |



**Public participation is encouraged at the monthly board meetings!** Our Board meets every 4th Tuesday at the SAIL Juneau office at 5:45pm. If you are interested in attending, but do not live in Juneau, you may contact us at 1-800-478-7245 to make arrangements to attend telephonically. For more information on SAIL, to volunteer or to apply for a position on our Board, please contact your local SAIL office.

## *SAIL At A Glance*

**Who We Are** Southeast Alaska Independent Living (SAIL) is a consumer-run, consumer-controlled agency in the truest sense of the meaning: our philosophy is that people with disabilities are their own best advocates and serve as the best example to their peers as models of success. To that end, 51% of all staff, decision-makers and board of directors are individuals with disabilities. Our mission at SAIL is to inspire independence for everyone. We not only advocate for and encourage independence for people with disabilities we also do so for our senior citizens. We are fortunate to have a fantastic support network as we strive to reach our goal of independence for all!



**History** Centers for Independent Living were first established across the country in the early 1970s, and were defined much as they are today as consumer-controlled, Community based, cross-disability, nonresidential, private, nonprofit agencies. SAIL was officially incorporated as a non-profit organization in 1992. SAIL was born with four staff members serving 30 consumers and a budget of \$230K. Since then, the agency has grown to over 20 employees, serving over 900 consumers a year, with an annual budget of over 1.2million dollars.

*“Independent living is giving people the tools they need to help themselves”*



**What we do:** SAIL’s core services are Advocacy, Information and Referral, Independent Living Skills Training, Peer Support and De-Institutionalization. In addition to these services, SAIL offers programs that support independent living including benefits counseling, home modifications, assistive devices, emergency financial assistance, a loan library, peer support groups, recreation and community inclusion activities, and Deaf services including the sign language interpreter referral program.

**This report is available in accessible formats such large print and brail upon request from any SAIL office or it can be downloaded from our website: [www.sailinc.org](http://www.sailinc.org)**

**SAIL** provided **INDEPENDENT LIVING SERVICES** to **1175** elders and individuals with disabilities in **18** different Southeast Alaska communities. **SAIL** responded to **63** request for **ADVOCACY** services, **548** **INFORMATION AND REFERRAL** request, **224** requests for **ASSISTIVE TECHNOLOGY** and **117** requests for **PEER SUPPORT**. **SAIL** provided **109** **SIGN LANGUAGE INTERPRETERS** on request and offered **167** **RECREATION OPPORTUNITIES**. **409** individuals received **SKILLS TRAINING** and **79** people received assistance with keeping or finding **HOUSING** and **HOUSING MODIFICATIONS**. **264** elders and people with disabilities received services related to **TRANSPORTATION** and **151** people received **VOCATIONAL** services.

**Disabilities Served:**

Physical	49%
Developmental	16%
Mental Health	12%
Multiple	4%
Other	19%

**Ethnicity:**

Caucasian	61%
Alaska Native or American Indian	34%
Asian	2%
African American	1%
Native Hawaiian or Pacific Islander	1%
Hispanic	1%

**Age:**

Under 5	1%
Ages 5-19	14%
Age 20-24	5%
Age 25-59	38%
Age 60 & Older	42%

**Communities served:**

Angoon, Craig, Haines, Hoonah, Juneau, Kake, Ketchikan, Klawock, Klukwan, Metlakatla, Petersburg, Prince of Whales, Sitka, Skagway, Tenakee Springs, Ward Cove, Wrangell, Yakutat.

**With Offices in: Juneau, Ketchikan, Sitka and Haines**

A Huge **THANK YOU** to our Supporters and Donors  
Because of you, we can *'Inspire Personal Independence'*

**Universal Access Circle:  
\$2500 or more**

Alaska Airlines  
Alaska Grafix  
Allen Marine Tours  
Seimeen Bone  
First Bank  
Doug and Mary Gregg  
Holland America Line  
Juneau Empire  
Juneau Information Service  
Technology  
Ketchikan Homebuilders  
Association (SSEABIA)  
North Pacific Erectors, Inc.  
Bridget Norton  
Fortuna ODell  
Robert Purvis

**Barrier Remover's Circle:  
\$1000-\$2499**

Alaska Glacier Seafoods, Inc  
Alaska Marine Lines/  
Lynden Transport  
Alaska Travel Adventures  
Coastal Helicopters  
Curves for Women  
Paul Douglas  
RoseMarie Duran  
Eaglecrest Ski Area  
Faulkner Banfield, P.C.  
Kevin Gadsey  
GCI Cable Inc.  
Frances Grant  
Clark Gruening  
Ray Howard  
JRC - the Alaska Club  
Juneau Lions Club  
K3 Broadcasting  
KATH TV  
Henry Keene, Jr.  
Ketchikan Daily News

KINY/KSUP  
Sally Lipson  
Elena Rath  
Shattuck & Grummett  
Southeast Alaska Discovery  
Center  
Tlingit & Haida Community  
Council  
Wells Fargo  
Suzanne Williams  
Wings Airways

**Invest in Ability Circle:  
\$500-\$999**

Adlersheim Wilderness  
Lodge  
Air Excursions  
Alaska Fly'n'Fish Charters  
Anchor Electric  
Arctic Circle Enterprises  
Cape Fox Tours/Native  
Faces  
Bret Connell and Jordan  
Nigro  
Cornerstone Home Health  
Philippe Damerval  
DIPAC  
Ellen Doig  
Fjord Flying Service  
Gastineau Guiding Co  
Glacier Bay Sea Kayaks  
Goldbelt Hotel  
Shari and Hugh Grant  
Gustavus Inn  
Angela Hull  
Lucy and Ray Ivie  
Juneau Arts and Humanities  
Council  
Juneau Steamboat Company  
KFMJ  
Kim Kiefer  
KTKN

Geoff and Marcelle Larson  
Mt. Roberts Tramway  
New York Hotel  
NorthStar Trekking  
Bernard K Passman  
Sitka Sound Ocean Adven-  
tures  
Southeast Alaska Care Coor-  
dination  
St. John's Episcopal Church  
Temsco Helicopters  
Tongass Trading Co.  
Gale Vandor

**Collaborators' Circle:  
\$250-\$499**

Alaska Seaplane Service  
Alaska USA Federal Credit  
Union-KTN  
Alaska's Capital Inn  
Diane Andresen  
Bernie's  
Bottled Water Express  
Doug Bridges  
Elliot Bruhl and Sara  
Hesse-Bruhl  
Sonny Campbell  
William Corbus  
Crazy Wolf Studio Gallery  
Davis Realty  
Bill Diebels  
Douglas Dornan Foundation  
Johan Dybdahl  
Robert Ellis  
Fairweather  
Fjord Flying Service  
Charlie Ford  
Laurie and Doug Gardner  
Greens Creek Mining Co  
Haida Arts  
Susan Haymes and MK  
MacNaughton

Heritage Coffee Company  
Charles and Christine Horan  
Horan & Company, LLC  
IBEW Local 1547  
IBEW Local 1547 KTN  
Integrity Automotive  
Island Plowing  
Jack's Plumbing & Heating  
Juneau Artist Co-Op  
Juneau Symphony  
Charles and Lynda and  
Adam Kelly  
Jerry and Diana Kennedy  
Melissa Killinger  
Kingfisher Charters  
KJ's Ravens Roost  
Sandro and Sharon Lane  
Matthew Lee  
Life Size Fish  
Susan Macaulay  
McDonalds of Juneau  
McDonalds of Sitka  
Rene Mercure  
Michael Nigro and Kara  
Berg  
Joan OKeefe  
Pavitt Health and Fitness  
Sotera Perez  
Printing Trade Company  
Raven's Journey  
Robertsons  
Ruth and Franklin Roth  
Cheri Rudolph  
SAGA  
Shaub Ellison Tire  
Sheinberg Associates  
Something Fishy  
Southeast Diesel & Electric  
Starboard Frames & Gifts  
Taproot Yoga Center, LLC  
The Narrows Inn  
Lana Tolls  
Trinkets  
Tyler Rental  
Venneberg Insurance  
White Pass & Yukon Route

White's Inc.  
Wings of Alaska  
**Advocate's Circle:  
\$100-\$249**  
Acupressure Institute of  
Alaska  
Alaska Knifeworks  
Alaskan and Proud Markets  
Alaskan Brewing Co  
Carol Anderson  
Artifacts  
Chris Ashenbrenner  
Awesome Alaska and Ex-  
perience  
Natasha Bailey  
Balanced Practice  
Barnaby's  
Baxter, Bruce & Sullivan  
Carl Behnert  
Candy Behrends  
Mildred and Mark Boesser  
Garr Boles  
Doug Bridges  
Grace Brooks  
Kathleen Brown  
Sonny Campbell  
Cape Fox Lodge  
Carpenters Local 2247  
Chilkat Guides, Ltd  
Chilkat Outfitters  
Coast Guard Spouses' and  
Women's Association of  
Sitka  
Russel and Jennifer Cock-  
rum  
Deer Mountain Tribal  
Hatchery  
Douglas S. Weaver, D.D.S  
APC  
Cynthia Eckert  
Robert Ellis  
Ernie's Old Time Saloon  
Linni Esther  
Exploration Gallery  
Family Practice Physicians,  
Inc.

Ruth Finsley  
First City Players  
First National Bank of  
Alaska  
Fish Creek Company  
Foggy Mountain Shop  
Charlie Ford  
Foreign Automotive  
Sharon Gaipman  
Summer Gee  
Glacier Gardens Rainforest  
Adventure  
Good River B&B  
GoodSearch  
Gregory H. Dostal MD, PC  
Lee & Christy Hagmeier  
Lindsay Hallvik  
Hames Cooperation -  
Seamart  
Susan Haymes and MK  
MacNaughton  
Joseph Helf  
Magdaline and R.C. Herb-  
age  
His & Hairz  
Barbara Holian  
Homeshore Cafe  
Homestead Bed and Break-  
fast  
Hometown Furnishings  
Charles and Christine Horan  
Mary Hughes  
Lee Hurley  
Robert and Donna Hurley  
Indian Cove Designs  
Inside Passage Alaska  
Jeff Irwin  
Island Tile and Marble  
Catherine Ivie  
Carlos and Sierra Jimenez  
Ginger Johnson  
Representative Beth Kerttula  
Sheila Kleinschmidt  
Shirley Kohls  
Cathy LaCompte  
Matthew Lee

Linni Esther, CHTP  
Anthony and Amanda Mal-  
lott  
BR McDonough  
Marjorie Menzi and Wil-  
liam Heumann  
Rene Mercure  
Devra Milam  
MJ Cadle Photography  
Rie Munoz Ltd.  
Murray Pacific  
Dennis Nichols  
Nugget Alaskan Outfitter  
Maura Odell  
ODOM Corporation

**Empowerment Circle:  
\$50-\$99**

A Personal Touch Book-  
store  
Abby's Kitchen  
Alaska Eagle Arts  
Alaska Northern Lights  
Alaska State Museum  
Alaskan Heritage Gems &  
Arts  
ALPS Federal Credit Union  
Angela's Hair Salon  
Annabelles Keg and  
Chowder House  
Arctic Bar  
Aurora Projekt  
Diane Bigge and Sudie  
Hargis  
Blueberry Lodge  
Kristiana Brown  
Center for Community  
Pat Chapman  
Chef Stef's  
Chinook & Company  
CHOCO Boutique  
Chocolate Moose  
Andrea Combes  
ComputerHQ  
Chloe Copeland  
Collette Costa  
Patricia Crabtree

Creekside Trading Com-  
pany  
Daily Sitka Sentinel  
Denise Daniello  
Del Sole  
Diamonds International  
Diversified Investments, Inc  
Dockside Galley  
Carol Duckworth  
El Sombrero  
Fraternal Order of Eagles  
Gallery Istanbul  
Garden Ventures  
Maria Gladziszewski and  
Eric Kueffner  
Guy and Cynthia Gleason  
Good Fortune  
Chinese Restaurant  
Harri Plumbing  
John Hartle and Clare Pavia  
Healing Touch Alaska  
Helen Phillips, LMT  
Bernie Hendricks  
Brenda Hewitt  
James Hill  
Judy Hopkins  
Eileen Hosey  
Deborah and Christopher  
Hoyt  
Brian Johnson  
Laura Kaltenstein  
Clay Keene  
Frances Kinhead  
Tristan Knudson-Lombardo  
Patrick and Edna Leamer  
Danielle and Sophia Lindoff  
Don and Brenda Loughman  
Mark Alan House  
Roberta McCreary  
McDonald's Ketchikan  
Margie Medeiros  
Agnes Moran  
Old Harbor Books  
Jacquie O'Sullivan  
Paradise Beach Tanning &  
Travel Salon LLC

Parnassus Books  
Brenda Peterson  
Helen Phillips, LMT  
Plumbers & Pipefitters Local  
Union 262  
Precision Boatworks  
Carrie and Joseph Pusich  
Lisa Ragone  
Rainforest Yoga  
Keil Rieger  
Buzz Ritter  
Safeway Food and Drug  
Salon Park Avenue  
Shelagh Sands and Greg  
Browning  
Joan Scott  
Sears  
Sitka Summer Music Festi-  
val  
Sally Smith  
Subway  
Taylor Gregg  
Jill and Simon Taylor  
The Gumdrop House  
The Landing  
The Manor  
The Salvation Army  
The Urban Eskimo  
Theobroma Chocolates  
Van Winkle & Sons  
Vintage Fare  
Ward Cove Deli & Liquor  
Joe Williams  
Jonathan Williams  
Work and Rugged Gear  
Samuel Wright  
Yellow Jersey Cycle Shop

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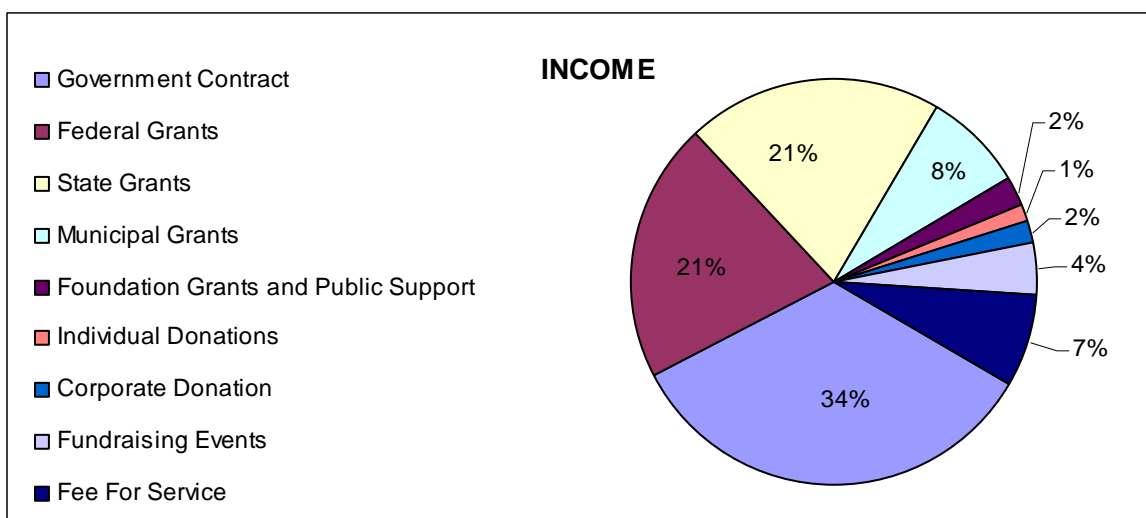
**A special thanks to the  
100's of individuals who  
donated up to \$50. Every  
dollar makes a huge  
difference in the lives of  
Southeast Alaskan  
seniors and people with  
disabilities.**



## SAIL FY 2010 Financial Position

	<u>FY10</u>
<b>ASSETS</b>	
Current Assets:	
Cash and cash equivalents	
Operating	\$225,462
Project Playground	10,192
Accounts receivable	15,726
Grants receivable	209,649
Prepaid and deposits	49,869
Beneficial interest – JCF	<u>81,062</u>
Total current assets	591,960
EQUIPMENT AND LEASEHOLD IMPROVEMENT, net	70,401
Total assets	<u>\$662,361</u>
<b>LIABILITIES AND NET ASSETS:</b>	
<b>CURRENT LIABILITIES:</b>	
Accounts payable and accrued expenses	\$78,237
Payable to Project Playground	10,192
Accrued compensation payable	<u>39,309</u>
Total current liabilities	<u>127,738</u>
<b>NET ASSETS:</b>	
Unrestricted net assets:	
Undesignated	460,922
Invested in equipment and leasehold improvements	<u>70,401</u>
Total unrestricted net assts	531,323
Temporarily restricted net assets	3,300
Total net assets	534,623
Total liabilities and net assets	\$662,361

**\*\*See SAIL's audited financial statements for the year ended June 30, 2010 for a complete presentation of SAIL's financial condition and results of operations.**





*Inspiring Personal Independence*

3225 Hospital Dr. Ste. 300  
Juneau, AK 99801

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**TO:**

**Juneau:** 3225 Hospital Drive, Ste 300, Juneau, AK 99801 (907) 586-4920, [info@sailinc.org](mailto:info@sailinc.org)  
**Ketchikan:** 602 Dock St., Ste. 107, Ketchikan, AK 99901 (907) 225-4735, [ketchikan@sailinc.org](mailto:ketchikan@sailinc.org)  
**Sitka:** 514 Lake St., Ste. C, Sitka, AK 99835, (907) 747-6859, [sitka@sailinc.org](mailto:sitka@sailinc.org)  
**Haines:** 23 Fort Seward Dr., PO Box 183, Haines, AK 99827 (907) 766-3297, [haines@sailinc.org](mailto:haines@sailinc.org)

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