

2012 SAIL Annual Report



Celebrating 20 Years of Independent Living

Inspiring Personal Independence

SOUTHEAST ALASKA INDEPENDENT LIVING



Dedicated to Nancy Andison

1963- 2012



The Independent Living movement and the disability rights community lost a good friend and true advocate. During Andison's 23 year battle with Multiple Sclerosis (MS) she never gave up hope and inspired all those around her. She used her diagnosis to make a difference for others for generations to come. Her legacy can be seen and felt in Juneau and beyond.

The wheelchair ramp at Auke Rec was conceived and built after Nancy went to a Forest Service employee party there and she (and her wheelchair) had to be carried down a long steep flight of stairs. The wheelchair ramp at the Governor's mansion also happened just after the governor's staff had to pick her up in her chair and carry her up the steps into the house. The Juneau airport now has a smooth transition on its wheelchair ramps after Nancy (returning from a disability conference in DC) was tossed out of her wheelchair into the street and broke her femur.

Nancy was a tireless SAIL board member from 1993 to 2001. Nancy loved the outdoors and didn't let her disability stop her from getting outside and enjoying it. She skied regularly with the ORCA program at Eaglecrest. She is remembered by staff for always having a smile on her face, pushing her self beyond her own comfort level and laughing at herself when she found herself upside down on the ski slope.



Nancy and Koa enjoying access to Auke Rec—access she was key in making a reality.

Towards the end of her life, Nancy became passionate about donating her body to science to help others with MS. Nancy and her husband, Steve, were told that this could not be accomplished from Juneau. Nancy was very depressed about the news and asked her husband for permission to say goodbye. She asked to have her tube feeding stopped. Like Nancy, Steve does not give up easily. He went to work trying to arrange the impossible. After five days with no food or liquids, he was able to tell Nancy that some of her favorite researchers were working with him, and a couple of medical universities were interested in her documented case as well. She smiled at this prospect, and requested that her tube feeding resume until solid arrangements could be made. Fourteen hours after her passing, her final contribution arrived in LA. Her last wish was to continue to battle from beyond the grave and it came true.



Nancy always pushed the limits, even while skiing, but was able to laugh at where it got her.

We will miss you Nancy. Thank you for all you have done for the disability community past, present and future.



Fall of 1992 With four staff serving 30 consumers, SAIL officially incorporates as a non-profit with offices in Sitka, Ketchikan and Juneau.

1993 Challenge Alaska opens a satellite office in Juneau's SAIL office, offering therapeutic and adaptive recreation opportunities.



Jean Deefe
Executive Director

Another successful year at SAIL and our 20th anniversary since incorporation here in the great state of Alaska! Twenty years! Hard to believe, but when I look back at all that has been accomplished since SAIL's inception I am simply amazed. With your help SAIL has touched thousands of lives and lead or partnered on countless community initiatives directly affecting the people we serve in transportation, employment, housing and homelessness, accessibility, combating domestic violence of our most vulnerable populations, and more. SAIL made possible ramp-equipped taxis in Juneau and Ketchikan; provided the umbrella for Juneau's Project Playground; advocated for curb cuts and accessible programs and buildings; provided training for thousand of students on disability and inclusion; and cross-trained with the Eaglecrest Ski Area to realize the dream of snow sport lessons for anyone of any ability anytime lessons are offered.

Thanks for picking up the SAIL FY12 annual report. We are pleased to share a glimpse into the lives of a handful of the 1000+ people SAIL serves as well as recognition of the board, staff, volunteers, and donors that make our work ***Inspiring Personal Independence*** possible. We couldn't do it without YOU....Thank you for your support!

Board of Directors



Robert Purvis, President, Sitka

- Sitka Fisheries Advisory Commission
- Foundation Fighting Blindness
- National Conference Planning Committee



Joseph Tompkins, Juneau

- United Human Services, Board Member
- U.S. Paralympic Ski Team
- Professional Motivational Speaker
- Founder of *Extreme Edge*



Paul Douglas, Vice President, Juneau

- Zach Gordon Teen Club, Board Member
- United Human Services, Board Chair
- Douglas-Dornan Foundation, Founder



Kate Burkhart, Juneau

- Nome Receiving Home, 2002
- Clarksville DV Shelter, Board Member
- Volunteer Fundraiser: AK Legal Services, United Way of SE, Glory Hole, Juneau Arts and Humanities Council, KTOO/KRNN/KXLL Public Radio



Suzanne Williams, Secretary, Ketchikan

- Opportunity House, Board Member
- Community Connections, Former Board Member
- Ketchikan Youth Football League, Former Treasurer



Samuel Wright, Hoonah

- Alaska Independent Board, Former Member
- Hoonah Indian Association
- Tlingit and Haida Central Council
- SAIL Consumer



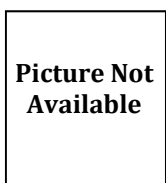
Mary Gregg, Treasurer, Ketchikan

- Disability Law Center, Board Member
- Tongass Federal Credit Union, Board Member
- Opportunity House, Board Member



Jeff Irwin, Gustavus

- AWARE Board Member
- Gustavus and Auke Bay Fire Department, Volunteer
- Former Employee, SAIL



Rose Marie Duran, Juneau

- Kootznouwo Permanent Fund Settlement Trust
- Capital City Republican Women, Past Treasurer



Elena Rath, Ketchikan

- Alaska Brain Injury Network, Executive Committee
- 20+ Years Serving Children, Adults and Seniors with Disabilities
- ADA Partner's Project, Past Member

1994 SAIL wrote and was awarded the grant that provided Juneau with its first wheelchair lift equipped taxi in Juneau

1995 Justice for all is organized by Justin Dart in Washington D.C., advocating for the rights of individuals with disabilities.

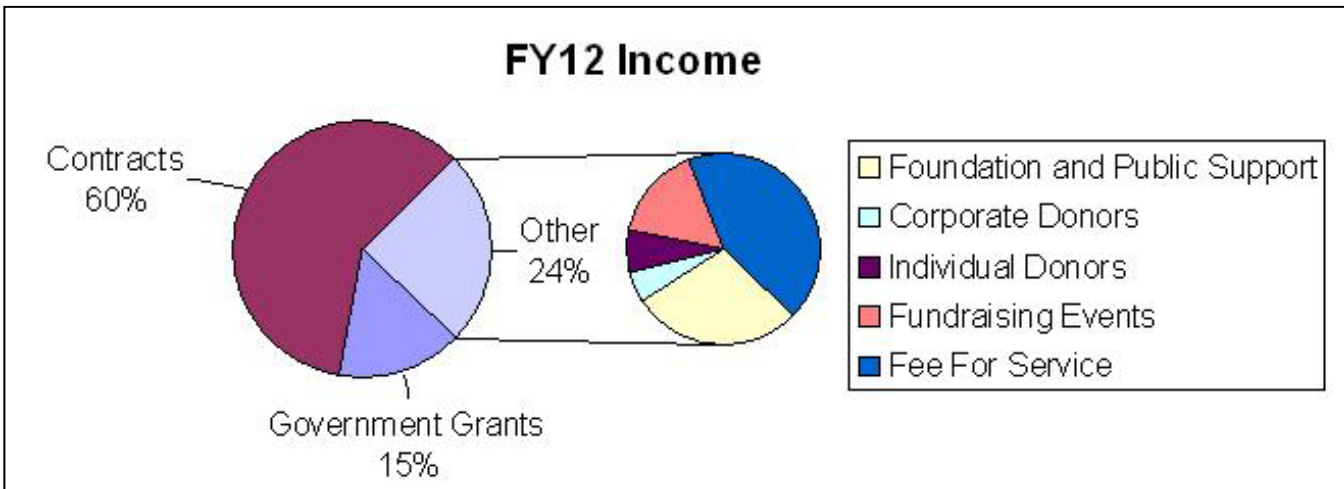
SAIL At A Glance

Disabilities Served	
Physical	49%
Developmental	16%
Mental Health	12%
Multiple	4%
Other	5%

Ethnicity	
Caucasian	61%
AK Native/American Indian	34%
Asian	2%
African American	1%
Hawaiian/Pacific Islander	1%
Hispanic	1%

Communities Served
Angoon, Craig, Gustavus, Haines, Hoonah, Juneau, Kake, Ketchikan, Klawock, Klukwan, Metlakatla, Petersburg, Prince of Wales, Sitka, Skagway, Tenakee Springs, Ward Cove, Wrangell, Yakutat

Age	
Under 5	1%
Ages 5-19	11%
Age 20-24	4%
Age 25-59	39%
Age 60 & Older	45%



1996 Challenge Alaska Southeast becomes ORCA, a program of SAIL

SAIL in FY 2012

SAIL provided **INDEPENDENT LIVING SERVICES** to

1,649 elders and individuals with disabilities

in **19** different Southeast Alaska communities.

SAIL responded to **104** requests for **ADVOCACY** services,

336 INFORMATION AND REFERRAL requests,

418 requests for **ASSISTIVE TECHNOLOGY**,

and **93** requests for **PEER SUPPORT**.

SAIL assisted **284** people with **TRANSPORTATION NEEDS**

and **153** individuals with **VOCATIONAL SERVICES**.

500 individuals received **SKILLS TRAINING**

181 RECREATION opportunities were offered

and **SIGN LANGUAGE INTERPRETERS** were provided

on **104** different occasions!



Summer 1999 Lee Hagmeier, with the assistance of ORCA, becomes first documented person who is blind to hike the Chilkoot Trail.

1999 Supreme Court decides that individuals with disabilities must be offered services in the most integrated setting possible.

Inspiring Stories of

“I was so sad, everything was really bad and I didn’t know who could help me. Now I have a home with food and a chair and a bed. All I need now is a vacuum, but it’s good.”



Meet Paul. When Paul’s aunt passed away this year, he was devastated and suddenly homeless. After a much needed hip surgery and no place to go, he moved to Haines to live with family. Things didn’t work out the way he planned and less than five days after surgery, Paul found himself on the street with no money. He was referred to SAIL. His cognitive disability made it hard for Paul to explain or even understand his own situation. Paul’s most immediate need was a safe place to rest. SAIL’s Last Resort Consumer Fund paid for the first night at a hotel and the local food bank set him up with a box of food. SAIL then turned to other agencies for help. Salvation Army, AWARE, Chilkoot Indian Association, REACH, Haines Ministerial Association, Lynn Canal Counseling, and an individual donor all came together to

ensure that Paul was safe and comfortable while the documentation for housing applications was gathered. Paul has now recovered from surgery and loves his new apartment.



“My quality of life used to be really bad. Just going to the grocery store and post office was non existent for me because I didn't have a portable concentrator. Traveling to doctor appointments in Juneau or Anchorage terrified me because I was so worried about not having supplemental oxygen. But then I heard about the wonderful services offered at SAIL. Wow, did

SAIL ever come to my rescue! Within a few months they had not only found one for me, but got a grant to cover most of the cost! The burden has been lifted and I couldn't be more happy. Thank you!” -Rowena Jones

2000 Juneau office moves to current location.



2001 ORCA program starts in Ketchikan.

Personal Independence



"Hi, it's me. Um, I just wanted to tell you that Thursday was really good. And I rode that bike and that bike was really good."

Annie's phone message to ORCA the day after she tried a new tricycle for the first time.



"After my mom passed away, I was homeless... she had been my support for years. I could not find a job because of my reading and respiratory disabilities. SAIL helped me get Social Security and assistance from Alaska Housing. It's so nice to

have someplace out of the rain, out of the weather, and I can sleep when I need to. I'm finally able to rest and sleep, now I can look for a stable job." -Charley Hagg

"Skiing with Mitchell has been a dream!"



Mitchell had tried skiing before, but it was not successful. Mitchell's anxiety and fear were too much for an enjoyable experience on the mountain. Sliding on skis had been so unappealing to Mitchell that mom just thought skiing wasn't Mitchell's thing. This past winter, however, was different.

Mitchell was in sixth grade. He was trying new things, going on new adventures. His first camping overnight, sans Mom, was with ORCA. So mom decided to give skiing another try. What began with hesitancy and a few tears quickly turned into astounding progress. By his second lesson, he was riding the chairlift and skiing down the beginner runs. At the end of the season, Mitchell was able to ski the beginner hill independent of any hands-on assistance.

Skiing became so enjoyable for Mitchell that his

mom, Stacy, began skiing with him after each lesson. "Skiing with Mitchell has been a dream!" she exclaimed.

SAIL's ORCA program was able to facilitate a newfound interest for Mitchell. Stacey and Mitchell now have one more activity they like to do together. Mitchell's independence on the snow has led to a greater sense of accomplishment and opened up new avenues for friendship with peers through recreation.



2002 The Help America Vote Act (HAVA) became law in the U.S. It required voting "systems" to be accessible for all those with disabilities, including special assistance for blind or otherwise visually impaired voters.

2002 ORCA program starts in Sitka.

YOU, our donors and grantors,

Donors

Susan Alexander
Carol Anderson
Diane Andresen
Diane Antaya
Leslie Antolick and Lori Hoover
Art and Susan Arnold
Sharli Arntzen
Melissa Aronson
Laura Attwood
Lourdes Baraoidan
Hattie Baumgartner
Candy Behrends
Ms. Marsha Bennett
Bonnie Berg
Randy and Janet Berlin
Al Bixby and Pamela Woolcott
Sarajustine Black
Max Blust
Sara Boesser
Kenyatta Bradley
Carol Brady
Ron and Cathy Bressette
Grace Brooks
Kristiana Brown
Judith Brownhall
Jason Burke
Kate Burkhart
Cate Burnstead
Nico and Susan Bus
Rafael and Leticia Castanos
Walt and Beth Chapman
Eric Chase
Kevin Chase
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Miki Cole
Paul Columb
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Jai Crapella
Christopher Cummins
Helen Dick
Ellen Doig

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Paul Douglas
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Ann Dummer
Rose Duran
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Cheryl Fultz
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Kathleen and Jeremy Hansen
Susan Hargiss
Mark Harris
John Hartle and Clare Pavia
John and Grace Hawkins
William Hayes
Bernie Hendricks
Magdaline and R.C. Herbage
Diana and Mike Higgs
Anna Holland-Levine
Herb Holmes
Steve Holton
Charles and Christine Horan
Eileen Hosey

Laura Hosey
David House
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Lucy and Ray Ivie
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Julie Jackson
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Jordan Nigro and Bret Connell
Dan and Betty Keck
Charles and Lynda Kelly
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Chere Klein
Jennifer Klein
Ms. Sheila Kleinschmidt
Jean Kline
Matt Knutson
Tristan Knutson-Lombardo
Stacie Kraly
Beth LaCrosse
Ward Lamb
Sandro and Sharon Lane
Geoff and Marci Larson
Patrick and Edna Leamer
Evangeline Lee
Nancy Lennon
Joyce Levine
Pat Littlefield
Sharron Lobaugh
Jim and Suzi Lowell
Susan Macaulay
Walter Majoros and Lorinda
Brotherton
Jacob Mallinger
Anthony and Amanda Mallott
Richard Maloney
Christopher Marshall
Anita Maxwell
Sheryl Mayo
Scott and Denice McPherson
Sarah McRae

(Continued on page 9)

2004 SAIL wrote and was awarded the grant that provided Juneau with its first wheelchair accessible taxi in Juneau

2005 Juneau's Project Playground conceived. SAIL is integral in advocating playground be accessible to all.

make it all possible...Thank you!

(Continued from page 8)

Margie Medeiros
Roy and Laureen Mielke
Devra Milam
Ms. Tressa Millam
Mark Millard
Anita and Mike Moffitt
Sam and Janice Nelson
Paul Norwood
Kyra Nylen
Joan and Larry O'Keefe
Fortuna ODell
Maura Odell
Steven Olson
Wayne Owen
Ed Parish
Heather Parker
Dee Peterson
Ardeth Piston
Laura Plenert
Thad and Sandy Poulson
Robert Purvis
Carrie and Joseph Pusich
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Guy Ransom
Elena Rath
Suzanne Williams
Hazel Reynolds and Sue McGowan
Dirk Richardson
Buzz Ritter
Ms. Lillian Roberts
Caren Robinson
Phoebe Rohrbacher
Rikard Romerein
Mrs. Florence Rossiter
Cherie Rudolph
Schellie Saddoris
Joanne Sam
Trevor Sanders
Mr. Sam Scalcucci
Rory Schneeberger
Joan and John Scott
Albert Shaw

Jasmine Shaw
Beatrice Shepard
Andrea Short
Rosie Sims
Bob Small
Tom Smith
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Scott and Sandy Spickler
Jeanette St. George
Charlotte Stanbery
Carol Stauffer
Barbara Stephens
Ms. Janna Swanson
Saralyn Tabachnick
Sherry Tamone
Terry Tavel
Jill and Simon Taylor
Andrea Thomas
Joe Tompkins
Quinn Tracy
Holly Trucano
Dave and Rebecca Valentine
Wilson Valentine
Janet Valentour
Gale Vandor
Cheryl Walsh
Kate Walters
Misty Warren
Louis and Janet Wegryn
Robert Weinstein
Ellen Wells
Karen Wells
Katie White
Edward Williams, Sr.
Mr. Jonathan Williams
Sam Wright
Gregory Wong
Katherine Wylie
Patricia Yearty
Marcus Zimmerman

Foundations and Community Support

Alaska Community Foundation
Chilkat Valley Comm. Found
Douglas Dornan Foundation
Filipino Community, Inc.
Fraternal Order of Eagles 4200
Governor Parnell's Inaugural
Committee
Haines Chamber of Commerce
John and Deena Hale Foundation
Juneau Community Foundation
Juneau Douglas Lions Club
Ketchikan Moose Lodge
Legislative Skits
Rasmuson Foundation
Sitka Charitable Trust
Sitka Moose Lodge
Skaggs Foundation
Tlingit and Haida Indians of the
City and Borough of Juneau
United Way of Southeast
White Elephant Shop

Business and Corporate Support

Acupressure Institute
of Alaska
Adlersheim Wilderness Lodge
AEL&P
Air Excursions
Alaska Fly'n'Fish Charters
Alaska Fudge Company
Alaska Glacier Seafoods, Inc
Alaska Grafix
Alaska Northern Lights
Alaska Raptor Center
Alaska Seaplane Service
Alaska Stone Arts
Alaska USA FCU - Juneau
Alaska USA Federal Credit Union-
Ketchikan
Alaska's Capital Inn

(Continued on page 10)



June 15th, 2007 Project Playground
complete after SAIL served as umbrella
non-profit .

(Continued from page 9)

Alaskan and Proud Markets
Alaskan Heritage Gems & Arts
Allen Marine Tours
ALPS Federal Credit Union
Anderes Oil
Arctic Bar
Arctic Circle Enterprises
Artifacts
Aurora Projekt
Backdoor Cafe
Balanced Practice
Baranof Chiropractic, Inc.
Beading Fascinations
Bernard K Passman
Bernie's
Blossom Images
Calisu Leaves
Changemakers
Chapel by the Lake
Chilkat Guides, Ltd
Chinook & Company
Choco Boutique
Chocolate Moose
Christmas in Alaska
Coastal Real Estate Group
Cornerstone Home Health
Costco
Crab Cracker
Crazy Wolf Studio Gallery
CruiseMart
Curves for Women
Czar's Treasures
Daily Sitka Sentinel
Danger Island Studio
David Green Furriers
Davis Realty
Diamonds International
DIPAC
Douglas S. Weaver, D.D.S., A.P.C.
Eaglecrest Ski Area
Ed Vandor Construction
El Sombrero
Ernie's Old Time Saloon
Fairweather Prints
Family Practice Physicians, Inc.
Faulkner Banfield, P.C.
Fireweed Chiropractic and Mas-
sage LLC

First Bank
First City Electric
First City Players
Fisherman's Eye Gallery
Fjord Flying Service
Food Services of America
Foreign Automotive
Forget-Me-Not Sweater Shoppe
Glacier Bay Sea Kayaks
Glacier Pediatrics
Goldbelt Hotel
Good River B&B
Greens Creek Mining Co
Gross Alaska Theatres
Gustavus Inn
Harmony House
Harris Aircraft Services, Inc.
Heritage Coffee Company
Home Made Pretty
Home Plus
Homeshore Cafe
Homestead Bed and Breakfast
Hometown Furnishings
Horan and Company LLC
IBEW Local 1547 KTN
Integrity Automotive
Island Tile and Marble
Jack's Plumbing and Heating Co.
Jerry's Meats and Seafoods
JRC - the Alaska Club
Juneau Empire
Juneau Information Service Tech-
nology
Juneau Symphony
Juneau Taxi and Tours
K-Town Video
K3 Broadcasting
KATH TV
KetchiCandies
Ketchikan Daily News
KFMJ
Kingfisher Charters
KINY/KSUP
Kodiak Coat Company
KTKN
Life Size Fish
Linni Esther, CHTP
IBEW Local 1547
Madison Lumber & Hardware

Mary Kay Cosmetics
McDonald's of SE Alaska- Juneau
McDowell Group Inc
MJ Cadle Photography
Moose Lodge-Ktn
Mt. Roberts Tramway
Mt. Verstovia Lodge #18
Murray Pacific
Nana's Attic
NAPA Glacier Auto Parts
NorthStar Trekking
Nugget Alaskan Outfitter
Oceanview Restaurant
ODOM Corporation
Old Harbor Books
Parnassus Books
Pavitt Health and Fitness
Perseverance Theatre
Pie in the Sky
Plumbers & Pipefitters Local Un-
ion 262
Poker Creek Gold
Precision Boatworks
Printing Trade Company
Raven's Nest Guest House
RE/MAX of Sitka
Refiner's Roast
Rie Munoz Ltd.
Robertson's Gallery & Custom
Framing
Russell's
Sadhana Works
Safeway
Safeway Food and Drug
Salon Park Avenue
Scanlon Gallery
Seaside Yarns, LLC
Service Auto Parts
Shaub Ellison Tire
Sheinberg Associates
Silly Munchkins
Sitka Fur Gallery
Sitka Sound Ocean Adventures
Sitka Vision Clinic
SitNews.com
Skeins Fine Yarns
Sourdough Bar
Sourdough/ Ingersoll Cab Co., Inc.

(Continued on page 12)

October 2008 SAIL opens
an office in Haines.



2009 Home Modifications for Aging in Place
(HomeMAP) is born, bringing accessibility to
private homes throughout SE Alaska.

SOUTHEAST ALASKA INDEPENDENT LIVING, INC.

Financial Position

June 30, 2012

FY12

ASSETS

CURRENT ASSETS:

Cash and cash equivalents:

Operating

\$418,201

Project Playground Phase 2: ADA Upgrades

\$10,192

Receivables:

Accounts receivable

\$30,439

Grants and Contracts receivable

\$195,311

Employee receivable

\$3,717

Prepays and deposits

\$22,998

Total current assets

\$680,858

EQUIPMENT AND LEASEHOLD IMPROVEMENT, net

\$242,398

Total assets

\$923,256

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:

Accounts payable

\$31,121

Payable to Project Playground

\$35,192

Accrued compensation payable

\$78,888

Total current liabilities

\$145,201

NET ASSETS:

Unrestricted net assets:

Undesignated

\$530,035

Invested in equipment and leasehold improvement

\$242,398

Total unrestricted net assts

\$772,433

Temporarily restricted net assets

\$5,622

Total net assets

\$778,055

Total liabilities and net assets

\$923,256

See SAIL's audited financial statements for the year ended June 30, 2012 for a complete presentation of SAIL's financial condition and results of operations.



2011 Governor's inaugural ball raises \$46,000 for SAIL.

2011 SAIL wrote and was awarded a grant to for Ketchikan's first wheelchair accessible taxi.



Inspiring Personal Independence

3225 Hospital Dr. Ste. 300
Juneau, AK 99801

CHANGE SERVICE REQUESTED

Non-Profit
U.S. Postage Paid
Juneau, AK
Permit 181

TO:

(Continued from page 10)

Southeast Alaska Cab Co., Inc.
Southeast Alaska Discovery
Center
Southeast Remodel LLC
Spiral Studio
St. John's Episcopal Church
Starboard Frames & Gifts
Subway
Super Bear Supermarket
Swan Lake Professional Building-
Sitka Dental Clinic
Sweet Mermaid Coffee Shop
Taco Time
Taku Harley-Davidson

Tall Tale Taxidermy
Tatsuda's IGA
Tenakee Hot Springs Lodge
Temasco Helicopters
The Bear's Lair
The Candy Corner
The Canvas
The Island Pub
The Ivory Tusk
The Pew Charitable Trusts
The Salvation Army
The Silver Thimble
Tiger Pilot
Tom's Treasures
Treadwell Appraisal Associates

Trinkets
Twisted Tree
Tyler Rental
Valley Lumber
Venneberg Insurance
Vintage Fare
Wells Fargo
Wells Fargo Bank Sitka
White's Inc. & Harry Race Phar-
macies
Wings Airways
Work & Rugged Gear
& Mountain Miss

THANK YOU!!!

An Aging and Disability Resource Center and Partner Agency of United Way of Southeast Alaska

Information and Referral · Advocacy · Peer Support · Independent Living Skills Training
De-Institutionalization · Outdoor Recreation and Community Access (ORCA)

www.sailinc.org